# Music Branding & Marketing Strategy Guide/WORKSHEETS

How to get fans & start making money with your music.

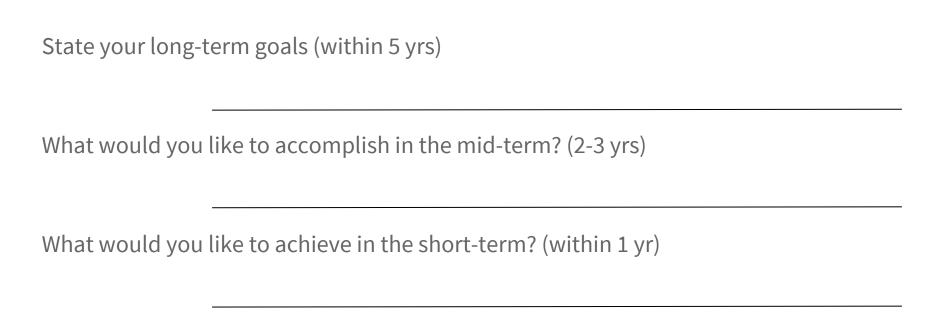


# Identify your goals/

- What do you want out of this?
- Fame, money, impact, a good living?
- Define long and short term actionable goals.
- Break them down into smaller chunks of activities.



#### Your Goals/



## **Standing Out/**

- Do you follow the popular crowd?
- Who relates to you?
- Find your space
- Define your brand



## Your Brand Values/

What I stand for		
Why I do music		
Who I'm for		

#### Who Are Your Fans/

Being able to related to their lives is what will help you and your music to resonate and connect with them at deeper level.

- What do they like?
- Why would they care?



### Ideal Fans Profile/

Gender % /Age Gr	oup/Location/Culture	
_		
_		
Music Needs/Tast	e	
Other Info		
_		